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# Danish Broadcasting Corporation Memnon Archiving Services S.A.

Building Workflows For Digitisation and Digital  
Preservation

Exemplified by the DR & Memnon DAT  
digitisation project

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Michel Merten – Memnon CEO

# Danish Broadcasting Corporation

550.000

hours

# DRs Cultural Heritage Project

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**USE = VALUE**

# The DAT digitization project

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The DAT collection was chosen for digitization because:

- The tapes were endangered
- Obsolete technology
- It had massive value in a cultural heritage sense, this summer - Everything we aired since 1989
- We believed the digitization process could be highly industrialized and start a new way of looking at digitization

# Description of the DAT collection

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## Content:

DR's full broadcast offerings from our FM channels:

P1, P2, and P3 during the years 1989 to 2005.

And P4/Københavns Radio (Copenhagen Radio) from June, 2002 to the year 2005.

## Volume:

Anticipated in the RFP: 175,000 DAT tapes/350,000 h.

Actual figures: 180,000 DAT tapes/380,000 h.

## Key steps in planning the project (1/3)

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### Research and preparation:

- Talk to vendors
- Use your network, talk with colleagues who have practical experiences
- Create/design a strong team with all the needed competences who can secure the complex task ahead
- Make sure you have top-level management support

## Key steps in planning the project (2/3)

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### Prepare the PQQ and the RFP:

- Select the best suitors
- Prepare the RFP while doing the PQQ – taking too long does not make the task easier...
- Focus the tender on your demands & needs:
  - Demands (Closed):      Format, file quality
  - Needs (Open):              Process, workflow

## Key steps in planning the project (3/3)

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### Select a supplier:

- In person presentation of vendors' solutions
- We judged the proposals by analyzing the vendor within 4 fields:
  - Ability to meet our financial framework – target price 1,2 mi. Euros
  - Digitization quality, process & hardware, file quality, quality control etc.
  - Safety, Transportation and handling of materials
  - Service, both the ability to handle a large contract/assignment and to cater for our access need during the digitization process



# MEMNON ARCHIVING SERVICES (1/2)

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**Memnon specializes for 10 years in long-term preservation of, and access to, audio-visual archives.**

- Large scale AV digitization (all formats)
  - Over 700.000 h of AV archive digitized
  - Per month: +/- 30.000 hours
  - Digitization / encoding lines: 98 audio / 56 video
- Solutions for automated and/or assisted enrichment of audiovisual content (IPI©-Solutions); preparing for semantic web and “linked data”
- Outsourced or in-sourced services
- Locations: Brussels & Liège (BE)  
Ånge (SE – ex Swedish TV facility)

# MEMNON ARCHIVING SERVICES (2/2)

An outstanding client portfolio in Europe and Middle-East:



British Library (UK)



National Library of Israel (IL)



Bournemouth University (UK)



Danish Radio (DK)



Centre National de l'audiovisuel (LX)



Sveriges Television (SE)



European Parliament (LX)



Bibliothèque nationale de France (FR)



Ville de Paris (FR)



SONUMA (RTBF) (BE)



Cité de la Musique (FR)



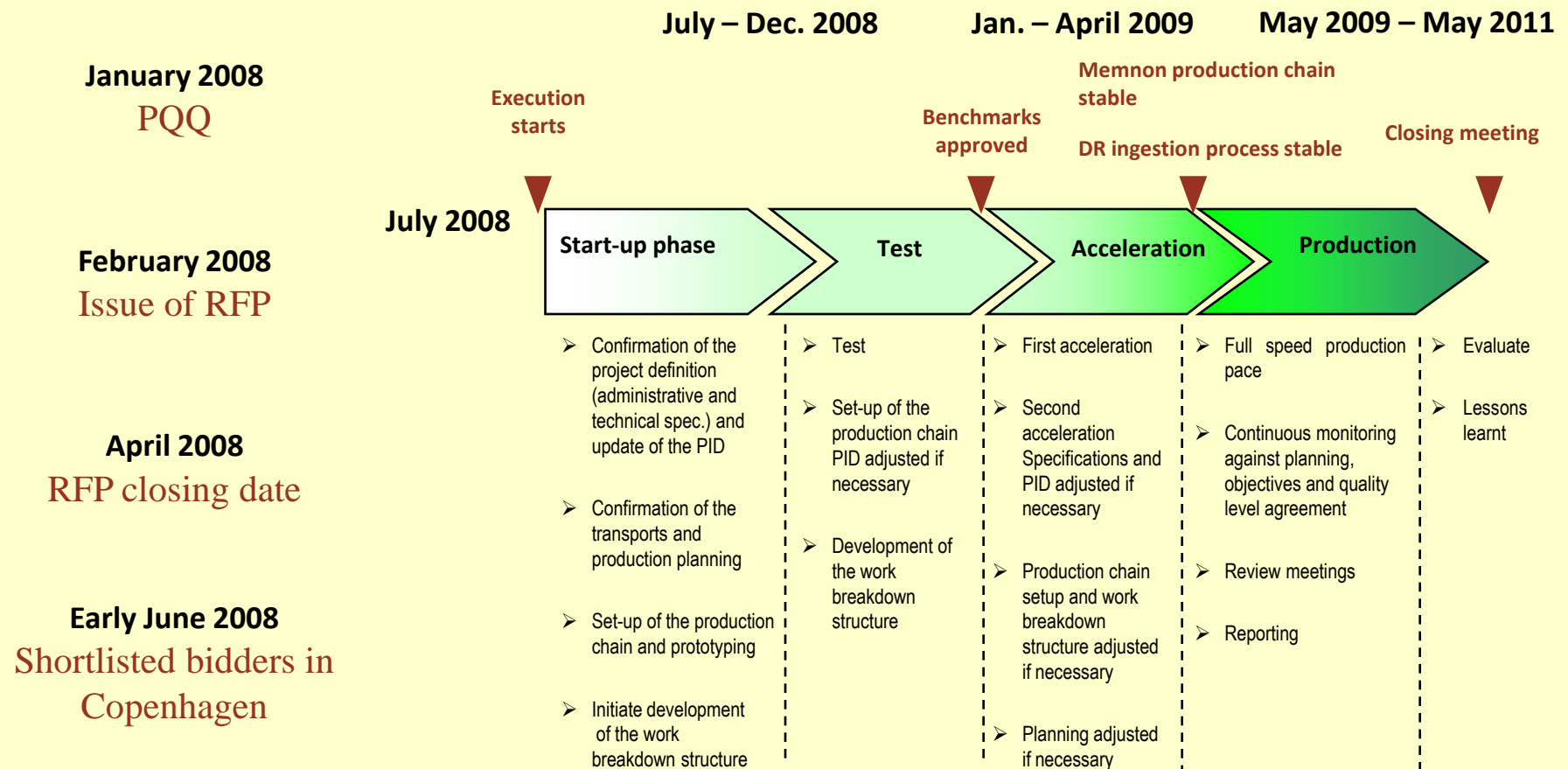
Biblioteca de Catalunya (ES)



Radio Suisse Romande (CH)

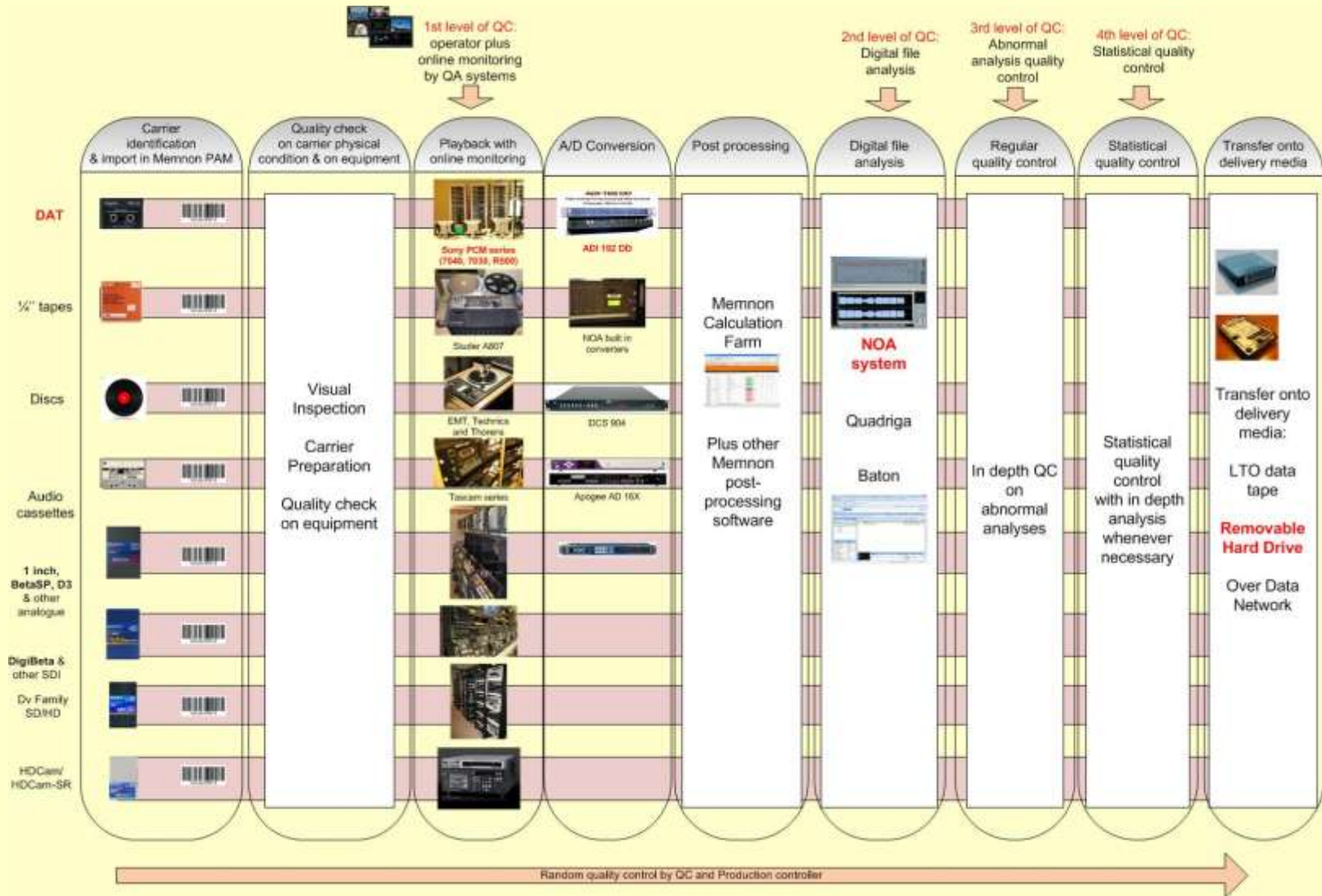
# Key steps in planning the project

## Life cycle of the DR project as per Memnon standard Project Management methodology



PrestoCentre conference « Screening the Future », Workflows master class - 15 March 2011

# Memnon migration factory set-up (1/4): Generic functional setup for audio & video



PrestoCentre conference « Screening the Future », Workflows master class - 15 March 2011

# Memnon migration factory set-up (2/4):

## Wall of players

Analysis of robotic solution versus wall of players lead to the “wall of players” approach.



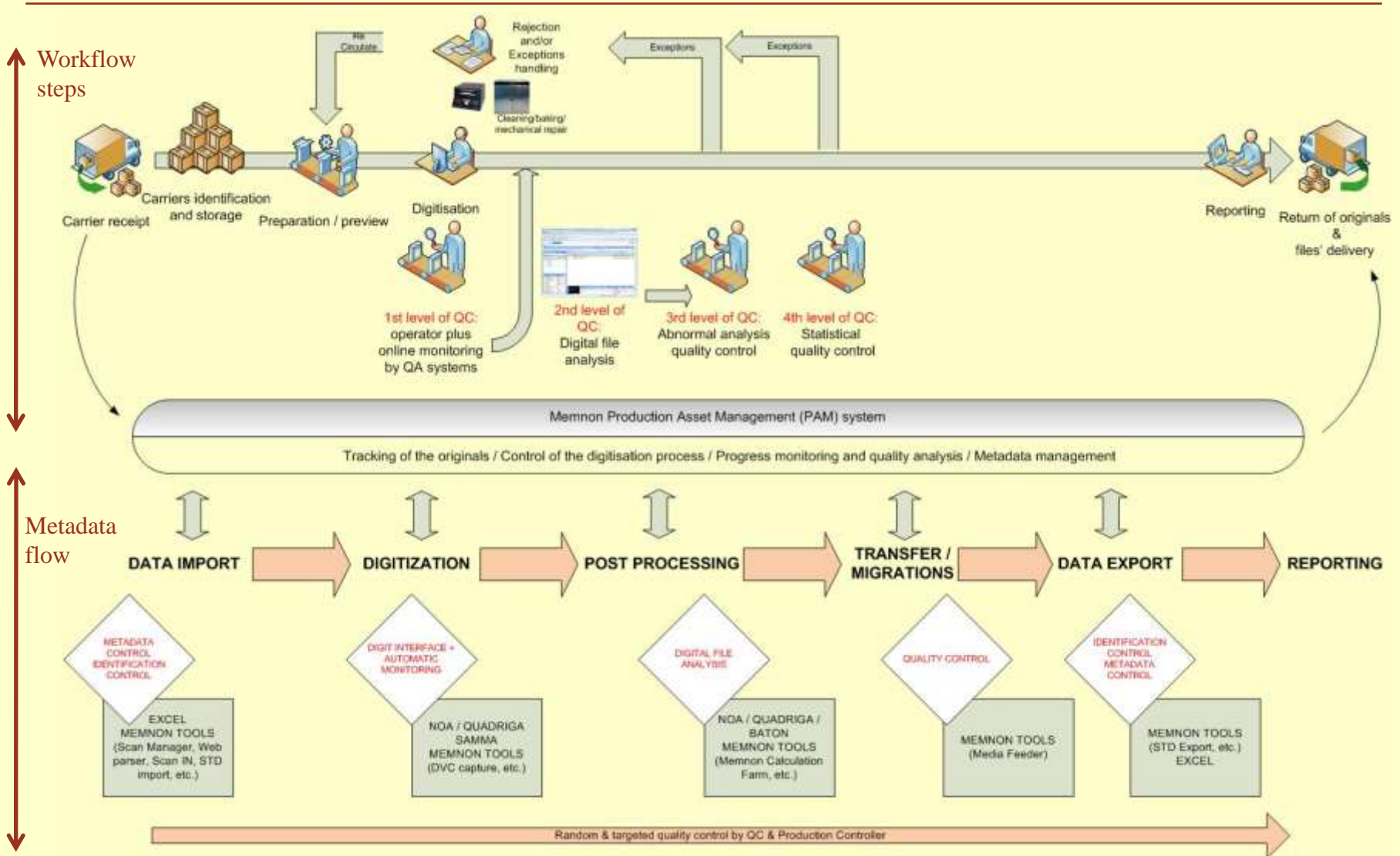
DAT “wall of players” = 40 players in parallel

Capacity per month = **over 7.000 tapes – over 13.000 hours**

PrestoCentre conference « Screening the Future », Workflows master class - 15 March 2011

# Memnon migration factory setup (3/4):

## Management of data flow



PrestoCentre conference « Screening the Future », Workflows master class - 15 March 2011

- Key component of Memnon overall quality control strategy
- The backbone of all Memnon's operations:
  - Large scale SQL database (total traceability of carriers and digital files)
  - Workflow engine : controls in house developed software and external vendors' software
  - Metadata management

Memnon's successful handling of hundred of thousands carriers and millions of digital files lies in the efficiency and reliability of its home made PAM.

# Carrier preparation, transport, security and non-availability of the tapes

## **DR** Requirements

- Transport: max. 30.000 tapes
- Storage: max. 45.000 tapes
- Return: keep carrier ordering
- Insurance: 6€ /tape
- Bar code stickers: Memnon to supply, DR to apply



## Requirements

- A DR contact for logistics
- 1 carrier = 1 bar code / 1 UID
- Carrier list (xml) transmitted ahead of transport
- Packaging: carriers sorted in the same order as they appear on the carrier list
- DR to supply the link carrier ↔ bar code



# Carrier preparation, transport, security and non-availability of the tapes



## Logistic solutions

- Transport: door-to-door, 19°, 1 prof. driver (sleeps in the truck) + 1 Memnon co-driver
- Packaging: std containers supplied by Memnon
- Bar codes also on archive boxes
- Specific software to assist carrier ordering for return
- Right to require urgent access to content: upload of the digital file on ftp server within 24h – note: right used once during 3 year life of contract

## DR Perspective on Memnon logistic

- Transport & General handling: Very satisfied with the level of security.
- Excellent work, structures/management and insights on the “tape level”
- Easy access to files, and good service

## Quality Control performed by DR

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- Automated quality control while the materials are being digitized serves as the basis for the control
- Manual control of 2 % in DRs production environment
- USE as control – FX. <http://www.larm-archive.org/> the entire archive is being made available through a research infrastructure

## Key issues faced by Memnon and solutions (1/2)

- Logistics – Carriers to be returned in the same order as received
- DR supplied 1500 tapes with unreadable bar codes which had to be corrected



## Key issues faced by Memnon and solutions (2/2)

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- **Players' availability and maintenance:**
  - => 75 players up to now to maintain 40 in production
  - => in house maintenance and outsourcing
  
- **Minor quality control issues during acceleration phase:**
  - => A defect player detected at DR: DR & Memnon analyzed the incidence and found that 140 files were not good => Memnon re-digitized the tapes
  - => Some files found too short: Memnon added additional automated controls on file duration and generation of additional MD5 files were added in the workflow

# Why the DR project worked

## DR perspective

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A good and professional collaboration where both partners' expertise, knowledge and needs were recognized and used to create the best possible solution.

**Courage and dedication!**

# Why the DR project worked

Memnon perspective

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- Long start up and test phases lead to **increased productivity**:
  - From 13.000 to 15.000 hours/month
  - Project running faster than expected
  
- Excellent collaboration between DR and Memnon project teams lead to **cost savings**

## How can the customer contribute to success?

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- Detailed RFP but including room for suggestions
- Strong project manager and SPOC at customer's side
- Flexibility during start-up phase to cope with unexpected issues
- Acceptance of early payment terms (most of the costs concentrated during start-up and pre industrialization phases)

## Lessons learned (1/4)

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- Process industrialization leads to major costs savings :

**3.03 € / hour for 350,000 hours**

- Memnon price for 3000 hours DAT in 2005 (also public tender):
  - +/- 55.00 € per hour



## Lessons learned (2/4)

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- Detailed preparation of the project is a must ; time spent at the beginning of any digitization project is regained easily afterwards
- Manpower costs for large scale migration projects is very low if the workflow has been optimized !
- Negotiate the project deliverables with your vendor / understand its own requirements and it will save costs

## Lessons learned (3/4)

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### ➤ **Buy the best make the rest !**

There are no perfect tools ; large effort from Memnon IT team to make the process efficient and integrate various vendors' solutions

### ➤ **People organization is key for industrial scale digitization:**

- The right skills for the right jobs
- The right work / shift organization
- Developing specific skills is a long and complex process : we are in a new industry

## Lessons learned (4/4)

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- It is not about archiving, it is about digitization!
- Be open in the “Start-up phase” and commit resources to secure all known open loops are discussed
- Make decisions; And make sure all agreements are honored by both parties.

# Contacts

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